



Think ahead.

La gestione dell'igiene professionale nell'ambito del Green Deal



Giorgio Ciurlo
Key Account Manager Professional Hygiene
Essity Tork

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Professional Hygiene
Essity Tork



Think ahead.

Are you ready for regulations?



Who is Essity?



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Essity in numbers

A global, leading hygiene and health company

Net sales 2023 (SEKbn)

147

Sales in countries

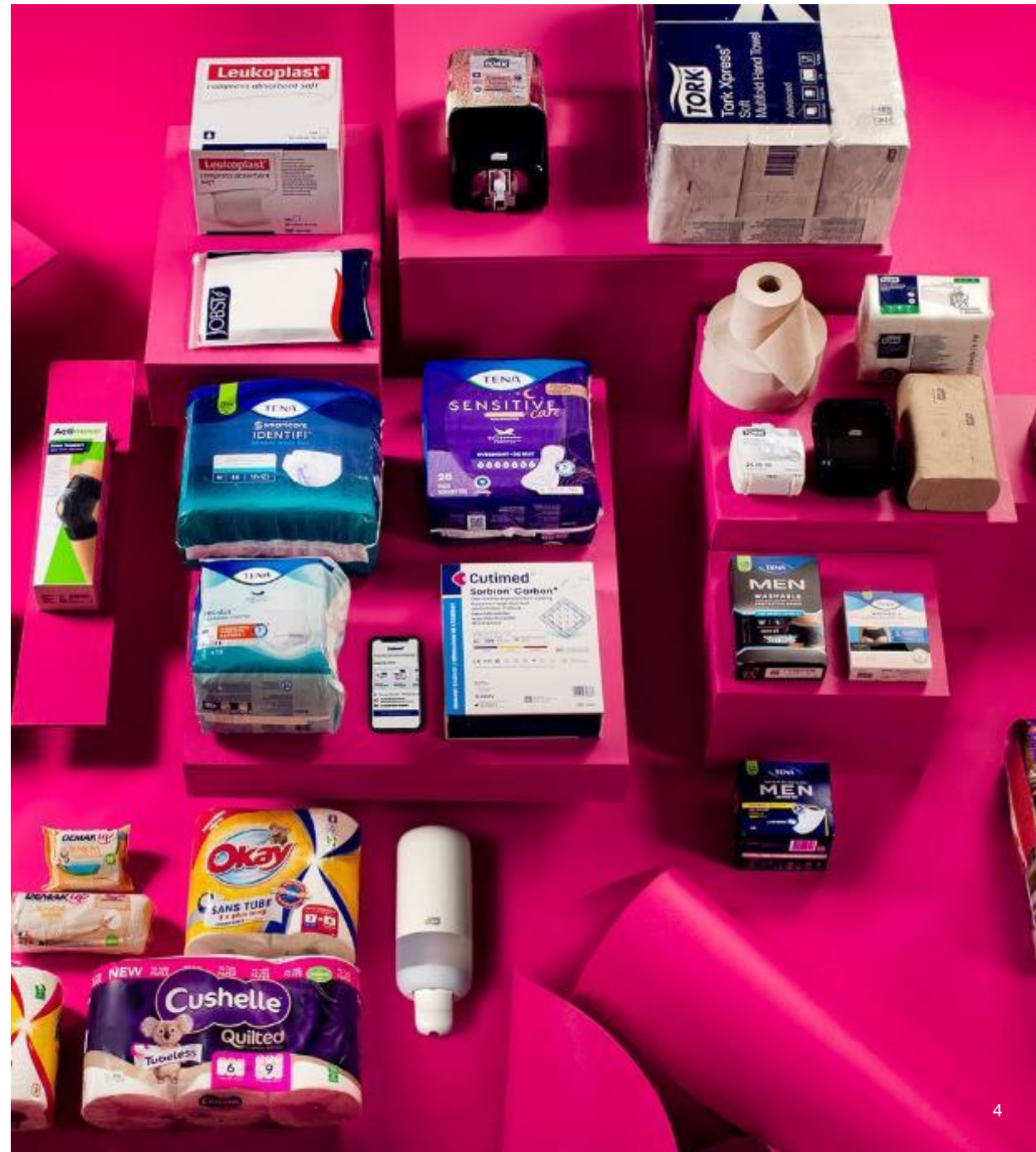
150

Employees

36,000

Production facilities

72



Global market positions



Health & Medical

Incontinence Products Health Care	#1
Compression Therapy	#1
Orthopedics	#3
Wound Care	#5

Consumer Goods

Incontinence Products Retail	#2
Consumer Tissue	#3
Feminine Care	#5
Baby Care	#5

Professional Hygiene

Professional Hygiene	#1
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Sustainability at Essity

Our commitment to create value for people, businesses and society



Contributing to the UN Sustainable Development Goals

...by acting for the well-being of people and planet

Creating value for customers and consumers

...by enabling more sustainable choices and innovations

Leading the green transition of the industry

...by innovating materials, products, production, transport and recycling

Essity is Committed to Net Zero Emissions by 2050



Essity's climate targets¹⁾

in line with the Science Based Targets Initiative (SBTi)

Near-term target 2030:

Scope 1 and 2: **-35%**

Scope 3: **-35%**

Long-term commitment 2050:

net zero

¹⁾ Scope 1 includes direct emissions from own operations. Scope 2 includes indirect emissions from purchased energy. Scope 3 includes upstream or downstream emissions in the value outside a company's own operations.



Essity recognitions and memberships



FTSE4Good



Ranked one of the world's most sustainable companies by Corporate Knights





Think ahead.

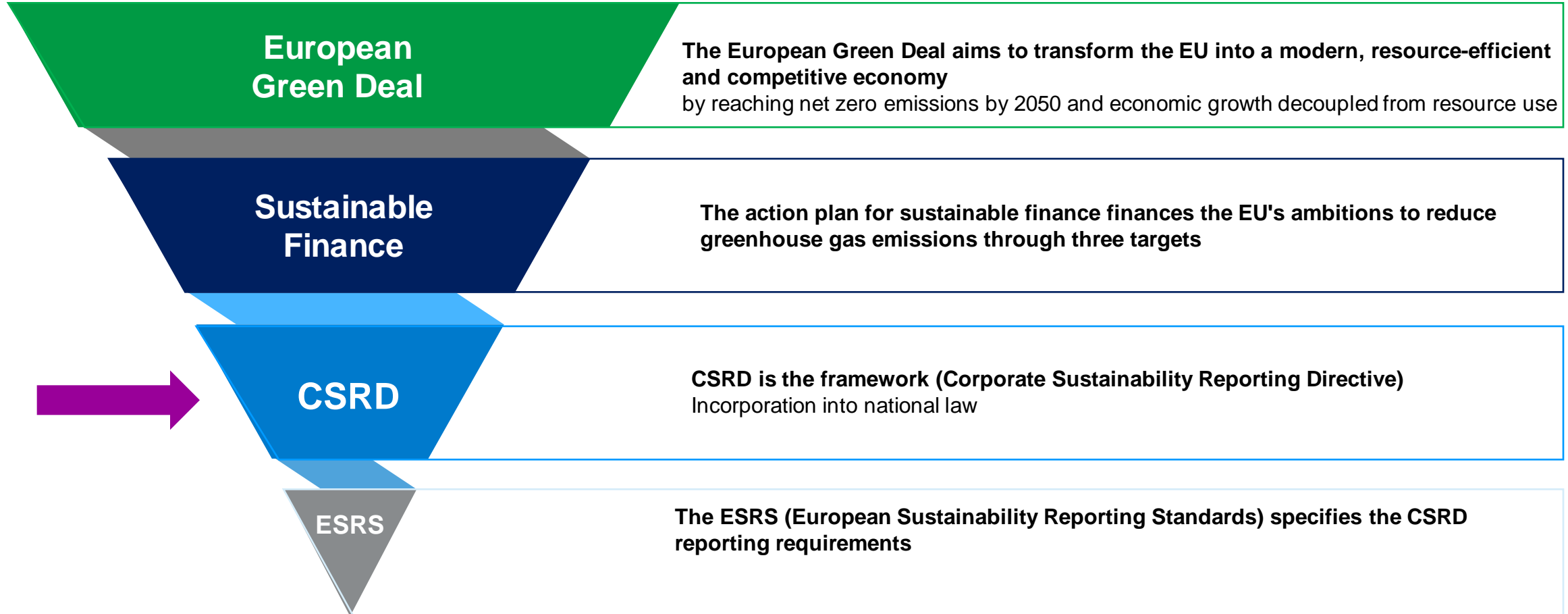
**Are you ready
for CSRD?**



What to know



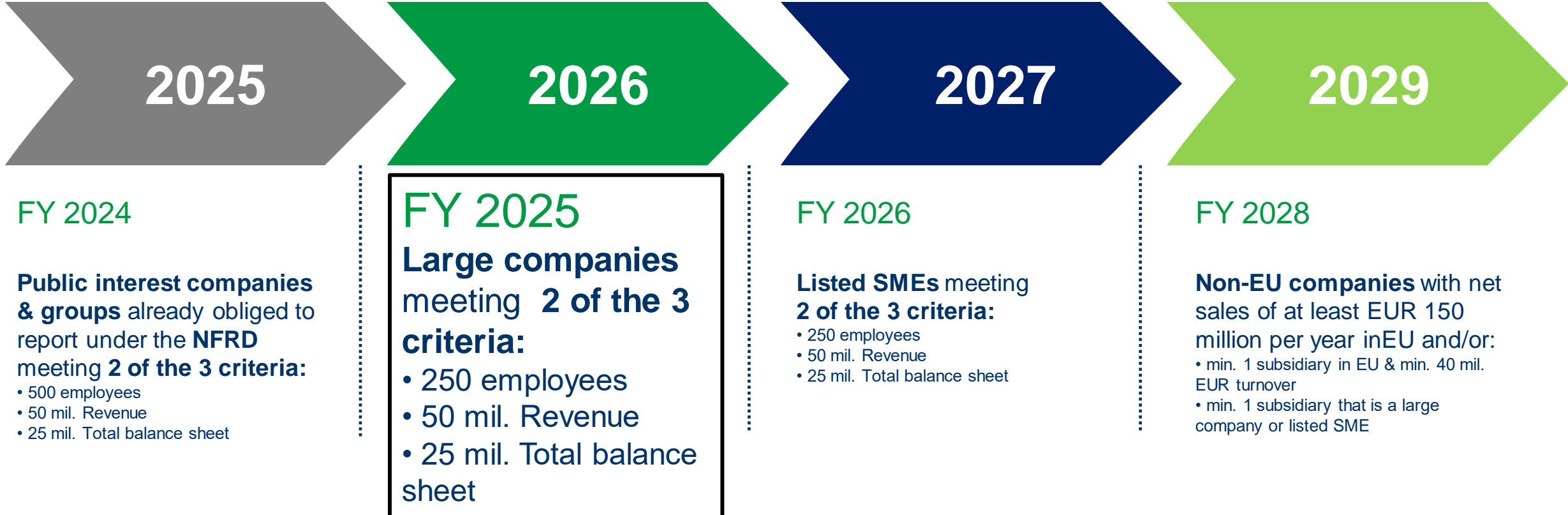
Think ahead.



CSRD implementation



Think ahead.



Materiality is key



Think ahead.



What does all this mean for your business?



Think ahead.

- **Increased administration and data collection**
 - ✓ Work with suppliers that have reporting standards, set industry standards and update software
- **Integrate regulatory and reporting in your strategy**
 - ✓ Value chain collaboration and appoint ownership
- **Legal expertise needed to secure right implementation**
 - ✓ Check products on objective standards like EU ecolabel, etc
- **Understanding material topics, including your carbon footprint**
 - ✓ Build expertise and start value chain surveys, work together with industry organizations and suppliers



**Minimize your environmental impact,
Maximize your business performance
with Tork**



Think ahead.



Sustainability increasingly matters in Professional Hygiene

1

88%

of PH category customers say that a **sustainable approach includes environmental, social and ecological elements**

Ipsos, Essity Sustainability, 2021

2

46%

Consider the product's effect on the environment when purchasing hygiene products

Essity Hygiene Matters, 2020-21

3

78%

of employees wants their employer to **do more to create an eco-friendly office**

One poll; Tork Eco office research, 2022

4

66%

of people **select a company for their sustainability reputation and actions** when looking for a new job

One poll; Tork Eco office research, 2022

Tork sustainability focus areas

Tork is committed to developing innovative, sustainable hygiene solutions that are better for business, people and the planet.



Materials & packaging

Responsible sourcing and increased use of renewable, recycled and natural content.



Use & waste

Reducing waste through reduced consumption and circular solutions.



Carbon

Lowering carbon impact throughout the total life cycle of Tork products and services.



Hygiene for all

We are dedicated to raising hygiene standards for the majority of users.

For the planet

And for people

Tork sustainability focus areas



Materials & packaging

Responsible sourcing and increased use of renewable, recycled and natural content.

Fiber



Plastic



Natural ingredients



For the planet

And for people

Tork sustainability focus areas



Consumption

Waste

Resources

Use & waste

Reducing waste through reduced consumption and circular solutions.

Tork SmartOne® reduces toilet paper consumption by up to **40%**¹

92% in meno di rifiuti da imballaggio¹

In confronto a



Tork Clarity Foam Soap:

35%

lower water consumption and carbon footprint vs. Tork Mild Foam Soap²

For the planet

And for people



Think ahead.

Tork sustainability focus areas

Tork is committed to developing innovative, sustainable hygiene solutions that are better for business, people and the planet.





Energy

World's first pilot to use green hydrogen for tissue production in Kostheim

World's first large-scale tissue facility with fossil CO2 emission-free production in Sweden

Carbon Footprint

 Reduced with renewable electricity Compensated with climate projects

Tork carbon neutral dispensers



ClimatePartner certified product
climate-id.com/9VIUDN



Carbon
Lowering carbon impact throughout the total life cycle of Tork products and services.

Life Cycle



Tork PeakServe® hand towels compressed by **50%**
Save on storage space and reduce transportation.¹

For the planet

And for people



Tork sustainability focus areas

Tork is committed to developing innovative, sustainable hygiene solutions that are better for business, people and the planet.



Hygiene for all

We are dedicated to raising hygiene standards for the majority of users.

Ergonomics



Tork Easy Handling® ergonomic packaging for easier carrying, opening and disposal

Accessible



Easy-to-use design and refilling proven with a third-party certificate* – promotes good hand hygiene for all users, including children and the elderly

Safe



Allergy-friendly certified by **ECARF**, the European Centre for Allergy Research Foundation

For the planet

And for people



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